



Area: Tecnologia e Valorizzazione delle Risorse

Bologna, June 10, 1998

Sig Attilio Bernasconi
BETA RICERCHE
Via Caduti, 6
28015 Alzate di Momo (NO)
ITALY

Dear Sirs,

we are writing you with reference to the data that UNEP has given us concerning the cleaner production experience in your company (data are enclosed).

Notably, we are interested in measuring several aspects of technical and economic effectiveness and efficiency, so as to check the validity of various indicators set in a research work of ours, here enclosed.

As a matter of fact, for a research we are carrying out in this innovative field, it would be useful to us to have available additional technical and economic details about the global performance you have achieved (for instance: the data listed in the enclosed form).

We are aware that to provide us with these data will set you back some time, but we are sure you have easily available these data; in turn, when we have elaborated these indicators, we will be pleased to send you the results; then we are ready to discuss them together in case you are interested in our work.

Thanking you in advance for your kind reply, I remain

Prof. Giancarlo Barbiroli
(Professor of Technology
of Production Cycles)